

**UNITED STATES OF AMERICA  
FEDERAL TRADE COMMISSION**

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<b>In the Matter of</b>	)	
	)	
<b>GUESS?, INC.,</b>	)	
<b>a corporation,</b>	)	
	)	
<b>and</b>	)	<b>DOCKET NO. C-4091</b>
	)	
<b>GUESS.COM, INC.,</b>	)	
<b>a corporation.</b>	)	
_____	)	

**COMPLAINT**

The Federal Trade Commission, having reason to believe that Guess?, Inc., a corporation, and Guess.com, inc., a corporation, (“Respondents”) have violated the provisions of the Federal Trade Commission Act, and it appearing to the Commission that this proceeding is in the public interest, alleges:

1. Respondent Guess?, Inc. is a Delaware corporation with its principal office or place of business at 1444 S. Alameda Street, Los Angeles, California 90021. Respondent Guess.com, inc. is a Delaware corporation and a wholly-owned subsidiary of Respondent Guess?, Inc. Its principal office or place of business is at 1444 S. Alameda Street, Los Angeles, California 90021.
2. Respondent Guess?, Inc. designs and produces, or licenses others to produce, men’s, women’s, and children’s clothing and accessory products. These products are marketed, distributed and sold under various Guess? brand names through its own stores, independent retailers, and [www.guess.com](http://www.guess.com), a website owned and operated by Respondent Guess.com, inc.
3. The acts and practices of Respondents alleged in this complaint have been in or affecting commerce, as “commerce” is defined in Section 4 of the Federal Trade Commission Act.
4. Respondents have marketed and sold Guess-branded clothing and accessory products to consumers online at [www.guess.com](http://www.guess.com) since June 1998. In order to make purchases from the website, consumers must pay using a credit or debit card. To complete these transactions,

consumers must provide personal information, including, but not limited to, name, address, and credit or debit card number and expiration date. Respondents store this information in particular locations (called "tables") within databases that support or connect to the website. For example, the credit card numbers received from purchasers on the website are stored in a single database table. Respondents also store product information, such as the sizes and colors in which a shirt is available, in other tables contained within the same databases.

5. Like most e-commerce websites, visitors interact with Respondents' website using a software program called an "application." Respondents' application was designed so that a visitor could use it to obtain product information from certain database tables, as well as to supply transaction information that was then stored in other tables in the databases. To facilitate communications between the website and a visitor, the application was designed to automatically present in clear readable text any information retrieved from or supplied to the databases.
6. Since June 1998, Respondents have disseminated or caused to be disseminated privacy policies on [www.guess.com](http://www.guess.com), including but not necessarily limited to that attached as Exhibit A, containing the following statements:

### **Privacy Policy**

**At GUESS.com, we are committed to protecting your privacy.** We firmly believe that electronic security and privacy are necessary for the continued success of the Internet. In support of this, we only use the personal information that you provide to create a more personalized and entertaining experience for you, in accordance with the terms outlined below.

\* \* \*

#### **Security**

This site has security measures in place to protect the loss, misuse and alteration of the information under our control. All orders are transmitted over secure Internet connections using SSL (Secure Sockets Layer) encryption technology. All of your personal information including your credit card information and sign-in password are stored in an unreadable, encrypted format at all times. This Website and more importantly all user information, is further protected by a multi-layer firewall based security system.

Exhibit A: GUESS.com Privacy Policy, <http://www.guess.com/section.asp?section=privacy> (emphasis in original).

7. Respondents have disseminated or caused to be disseminated Frequently Asked Questions on

[www.guess.com](http://www.guess.com), including but not necessarily limited to that attached as Exhibit B, containing the following statements:

**Q: What is the Information Security Policy for GUESS? Online?**

**A:** Providing a safe and secure environment for your order information is our top priority. Taking advantage of Secure Sockets Layer (SSL) technology, GUESS? ensures the security of your online transaction. The GUESS? Online Store is powered by Microsoft and Verisign and uses Cybersource SSL technology - the industry standard for encryption technology to create a secure transaction environment for commerce on the Internet. SSL technology encrypts files allowing only GUESS? to decode your information.

Exhibit B: About Guess?, <http://www.guess.com/section.asp?section=help> (emphasis in original).

8. Since at least October 2000, Respondents' application and website have been vulnerable to commonly known or reasonably foreseeable attacks from third parties attempting to obtain access to customer information stored in Respondents' databases. These attacks include, but are not limited to, web-based application attacks such as "Structured Query Language" ("SQL") injection attacks. Such attacks occur when an attacker enters certain characters in the address (or URL) bar of a standard web browser to direct the application to obtain information from the databases that support or connect to the website. Through such an attack, the application could be manipulated to gain access, in clear text, to every table in the [www.guess.com](http://www.guess.com) databases, including the tables containing the credit card information supplied by purchasers.
9. Respondents created these vulnerabilities by failing to implement reasonable and appropriate measures to secure and protect the databases that support or connect to the website. Among other things, Respondents failed to: adopt policies and procedures adequate to protect sensitive consumer information collected through the website; test or otherwise assess the website's or the application's vulnerability to attacks; and implement reasonable measures to prevent website visitors from gaining access to database tables containing sensitive personal information about other consumers.
10. The risk of web-based application attacks is commonly known in the information technology industry, as are simple, publicly available measures to prevent such attacks. Security experts have been warning the industry about these vulnerabilities since at least 1997; in 1998, at least one security organization developed, and made available to the public at no charge, security measures which could prevent such attacks; and in 2000, the industry began receiving reports of successful attacks on web-based applications.
11. In February, 2002, a visitor to the website, using an SQL injection attack, was able to read in clear text credit card numbers stored in Respondents' databases.

12. Through the means described in Paragraphs 6 and 7, Respondents have represented, expressly or by implication, that the personal information they obtained from consumers through [www.guess.com](http://www.guess.com) was stored in an unreadable, encrypted format at all times.
13. In truth and in fact, the personal information Respondents obtained from consumers through [www.guess.com](http://www.guess.com) was not stored in an unreadable, encrypted format at all times. Using a standard web browser, a commonly known attack could be employed to manipulate the web application and gain access, in clear readable text, to sensitive personal information about other consumers, including but not limited to, consumer names and credit card numbers and expiration dates. Therefore, the representation set forth in Paragraph 12 was false or misleading.
14. Through the means described in Paragraphs 6 and 7, Respondents have represented, expressly or by implication, that they implemented reasonable and appropriate measures to protect the personal information they obtained from consumers through [www.guess.com](http://www.guess.com) against loss, misuse, or alteration.
15. In truth and in fact, Respondents did not implement reasonable and appropriate measures to protect the personal information they obtained from consumers through [www.guess.com](http://www.guess.com) against loss, misuse, or alteration. In particular, Respondents failed to implement procedures that were reasonable and appropriate to: (1) detect reasonably foreseeable vulnerabilities of their website and application and (2) prevent visitors to the website from exploiting such vulnerabilities and gaining access to sensitive consumer data. Therefore, the representation set forth in Paragraph 14 was false or misleading.
16. The acts and practices of Respondents as alleged in this complaint constitute unfair or deceptive acts or practices in or affecting commerce in violation of Section 5(a) of the Federal Trade Commission Act.

THEREFORE, the Federal Trade Commission this thirtieth day of July, 2003, has issued this complaint against Respondents.

By the Commission.

Donald S. Clark  
Secretary