# UNITED STATES OF AMERICA BEFORE THE FEDERAL TRADE COMMISSION

In the Matter of	)	Docket No. 9327
	)	
	)	
	)	PUBLIC
Polypore International, Inc.	)	
a corporation	)	
	)	

### AFFIDAVIT OF RANDY A. HANSCHU

RANDY A. HANSCHU, being first duly sworn, deposes and says:

- 1. I am over the age of eighteen years and I make this affidavit on personal knowledge of its content and in further support of Respondent's Third Motion to Reopen the Hearing Record.
- 2. I am a Senior Technical Sales Manager of Daramic L.L.C. ("Daramic"), a subsidiary of Respondent Polypore International, Inc. and have been employed by Daramic for approximately 22 years. In my current position with Daramic, I am responsible for certain customer relationships, including Daramic's relationship with Superior Battery ("Superior"). Superior manufactures golf cart batteries and is a current customer of Daramic.
- 3. In May 2010, I attended the annual convention held by Battery Council International ("BCI") in Austin, Texas. On May 4, 2010, I met with Randy Hart, President of Superior, and Tucker Roe, Daramic's Vice President Sales and Marketing for the Americas & EMEA, for a lunch meeting. During that meeting, Mr. Roe, Mr. Hart and I discussed Superior's future needs for separators for use in Superior's golf cart batteries. Mr. Hart told me that {

Mr. Hart also said that {

**}**. Mr. Hart also commented that { }. Mr. Hart said that { **}**. Finally, Mr. Hart }. Based on his comments commented that Superior's customers required { regarding { }, I concluded from his statements that he was referring to { }. 4. Following the BCI meeting, I telephoned Randy Hart several times to inquire if }. On June 16, 2010, I telephoned Mr. Hart Superior had received { again and was transferred to Todd Wilson, head of procurement at Superior. During that call, Mr. Wilson told me that Superior had just received { **}.** 5. Following my conversation with Mr. Wilson, I spoke with Steve McDonald, Daramic's Sales Manager for the Americas, and asked him to pick up the sample from Mr. Wilson at Superior since he already planned to be in the area the following day. Mr. McDonald agreed to do so. 6. The first time I had heard that { } was at my meeting with Mr. Hart at the BCI convention on May 4, 2010.

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Further Affiant sayeth not.

Sworn to this 21 day of June, 2010.

Randy A. Hanschu

# STATE OF KANSAS

## COUNTY OF WYANDOTTE

I, MONSON O a Notary Public of Wood of County, State of Kansas, do hereby certify that RANDY A. HANSCHU personally appeared before me this day and acknowledged the execution of the forgoing instrument.

Witness my hand and seal, this 20 day of June, 2010.

Notary Public

My Commission Expires:

9-14-13

[NOTARY SEAL]

THERESA WILD
Notary Public
State of Kansas
My Commission Expires

#### CERTIFICATE OF SERVICE

I hereby certify that on July 8, 2010, I caused to be filed via hand delivery and electronic mail delivery an original and twelve (12) copies of the foregoing *Affidavit of Randy A. Hanschu [Public]*, and that the electronic copy is a true and correct copy of the paper original and that a paper copy with an original signature is being filed with:

Donald S. Clark, Secretary
Office of the Secretary
Federal Trade Commission
600 Pennsylvania Avenue, NW, Rm. H-135
Washington, DC 20580
secretary@ftc.gov

I hereby certify that on July 8, 2010, I caused to be served one copy via electronic mail delivery and two copies via overnight mail delivery of the foregoing *Affidavit of Randy A. Hanschu [Public]* upon:

The Honorable D. Michael Chappell Administrative Law Judge Federal Trade Commission 600 Pennsylvania Avenue, NW Washington, DC 20580 oalj@ftc.gov

I hereby certify that on July 8, 2010, I caused to be served via first-class mail delivery and electronic mail delivery a copy of the foregoing *Affidavit of Randy A. Hanschu [Public]* upon:

J. Robert Robertson, Esq. Federal Trade Commission 600 Pennsylvania Avenue, NW Washington, DC 20580 <u>rrobertson@ftc.gov</u> Steven Dahm, Esq. Federal Trade Commission 600 Pennsylvania Avenue, NW Washington, DC 20580 sdahm@ftc.gov

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